

About Brenda Cuoco & Associates

Brenda Cuoco is the elite real estate sales executive who has recently started a team approach, one that is unique but offers outstanding service. She brings a refreshing perspective to the business of real estate. Her many years working in the corporate world, along with the impressive network of clients she has cultivated, both locally and abroad, has enabled Brenda to represent Western Mass area and easily bring buyers and sellers of properties together with selling over 17.3 million dollars in sales and 69 homes in 2016 as an individual agent. She now offers a full-time concierge staff that can't be beat w/ additional agents supporting her sales. Brenda takes pride in training her team members to walk in her foot steps and be the best of the best!

Brenda is adept at strategizing the most complex negotiations, while maintaining a strong work ethic, honest enthusiasm, relentless drive & compassionate nature. Brenda has remained a highly sought after authority in the real estate industry. Given her widespread knowledge of the Western Mass area, she delivers invaluable guidance to her exclusive network of clients and customers. Well-known throughout the Western Mass community, she has leveraged both her personal & business relationships throughout networking events and nonprofit organizations.

Brenda has her Associates Degree in business management/marketing and believes part of her success is attributed to her love for marketing. When she lists your home, she uses an outside the box approach. Brenda will tour your home and find a way to tell a story about it that will make your home stand out like a shining star & better yet sell it! She uses the most innovative marketing strategies to get you the best possible price with the lowest days on the market. Her average days on the market list price to sale ratio is 98%, that's pretty amazing! So, she is saying she can earn you 98% of your list price...

Brenda was awarded the 2016 Premier Service Diamond Award for customer satisfaction ratings by her past clients, Chairmans Club Award, 2015 Top Sales Producer Award - Wilbraham Office and 2016 Presidents Platinum Award by the Realtor Association of Pioneer Valley. With over 100 million dollars in Real Estate Sales,* it's obvious this is Brenda's passion. Per MIs Pin Stats 2004-2017.

An up close and personal visit is the best way to see Quaboag Heights, of course, talk with the dozens of residents that have chosen to call Quaboag Heights their home. If you have never been, now is the time to stop by. Quaboag Heights has only 8 units left for sale starting at \$285,000, the community has 25 units sold already. Don't wait and miss out on this incredible opportunity! Call Brenda Cuoco & Associates and you'll be glad you did...